

1

Choose a topic and specify rules of collaboration



Uninterested

Reactive

Rule-oriented

Proactive

Value-creating

2

Relate dialogue cards to the 5 levels

Which card fits to which level?



3

Discuss own examples and relate them to the levels



What kind of behavior do we experience in our day to day work?
How do we rate this behavior?

4

Develop some initial ideas for resolution

What can we do ...

...to reduce uninterested and reactive behavior

...to achieve a solid level 3 (rule-oriented)

...to foster proactive and value-creating behavior

